Program Policy Document: Highlighting the changes made to the original policy document.

Note: All graduate studies proposals must include an electronic copy of the Graduate Program Proposal.

Graduate Minor/Concentration: 

Graduate Program of Study: 

Please attach your graduate program proposal statement.

Graduate Program Proposal Statement Change:

Undergraduate Minor/Concentration: 

Undergraduate Major/Concentration: 

Revising or Deleting: (If applicable)

Proposed name: 

Proposed change leads to the degree of: 

Example: BA, BACH, A.B.A., M.A., MBA, etc.

Current degree (as formal or degree, etc.): 

Effective Term: 12

Date: 

Mail address: Freeman@exclude.

Phone number: 831-6158

Submitted by: Dan Freeman

Office at 831-7291.

Proposing department should complete this form for more information, call the Faculty Senate.

This form is a notice document for the approval of new and revised academic programs.

Academic Program Approval

UNIVERSITY FACULTY SENATE FORMS
These students receive an entrepreneurial context. This course will greatly reduce the perquisite barrier for enrolling. The objectives of these courses are of greater importance beyond addressing the concepts from these courses than are of greater importance.

For students who earn a certificate of Business Essentials, this course provides an overview of the major/minor/communication.

Second, for many non-business majors, the current prerequisite requirement, which involves

<table>
<thead>
<tr>
<th>Entrepreneurship</th>
<th>ENTR141/BLAD451: Special Topics in Entrepreneurship</th>
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</thead>
<tbody>
<tr>
<td>Practice: Immunity</td>
<td>ENTR342/BLACDE324: Entrepreneurship in Practice</td>
</tr>
<tr>
<td>Turning Ideas Into Successful Businesses</td>
<td>ENTR343/BLACDE325: Business Launch Pad</td>
</tr>
<tr>
<td>Entrepreneurship</td>
<td>ENTR340: Introduction to Entrepreneurship</td>
</tr>
</tbody>
</table>

Proposed course listings

Current course listings

<table>
<thead>
<tr>
<th>Entrepreneurship</th>
<th>ENTR440/BLACDE450: Business Acceleration for Entrepreneurial Ventures</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENTR341/BLACDE451: Entrepreneurial Marketing</td>
<td></td>
</tr>
<tr>
<td>ENTR150/BLACDE350: Business Basics for Entrepreneurs</td>
<td></td>
</tr>
</tbody>
</table>

| ENTR150/BLACDE350: Business Basics for Entrepreneurs |
| ENTR150/BLACDE350: Business Basics for Entrepreneurs |

The course challenges the role of the major/minor/communication.

If no new courses are selected, the department will review the overall program objectives of the major/minor/communication.

The course builds on the major/minor/communication. How do they support the
Description: This course introduces students to the lean startup concept, and focuses on the development of viable business models. Such models result from customer and other feedback.

ENTR32Z/BUIA323Z: Business Launch Pad: Turning Ideas into Successful Companies

Entrepreneurial concepts (e.g., sales representation, new product development, marketing) are necessary to yield increased entrepreneurial activity. This course takes unique classes together with related fields' more experienced marketing students. Develop business development concepts, small business opportunities, and entrepreneurial concepts (e.g., sales representation), new product development, marketing, and entrepreneurship. Many of whom will ultimately be employed in the role of marketing managers, sales representatives, or product development managers. These courses are offered by the Department of Business and Entrepreneurship.

Description: This course is intended to serve a dual purpose of exposing students to the world of entrepreneurship (part of a business experience) and providing a foundation for further entrepreneurship.

ENTR31Z/BUIA313Z: Entrepreneurial Marketing

This course covers basic and advanced marketing topics pertinent to starting new businesses. Marketing is crucial for entrepreneurial success, as well as the business models business ventures.

Description: This course covers basic and advanced marketing topics pertinent to starting new businesses.

ENTR35/BUIA353Z: Entrepreneurial Marketing

University students with an opportunity to begin to develop entrepreneurial skills.

Description: This course is intended to serve a dual purpose of exposing students to the world of entrepreneurship (part of a business experience) and providing a foundation for further entrepreneurship.

Description: This course focuses on understanding the basic concepts, tools, and practices of entrepreneurship and its development of entrepreneurial skills.

Course: NEW course

Name of the course: Business Launch Pad: Turning Ideas into Successful Companies

Description: This course introduces students to the lean startup concept, and focuses on the development of viable business models. Such models result from customer and other feedback.

ENTR32Z/BUIA323Z: Business Launch Pad: Turning Ideas into Successful Companies

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Description: This course focuses on understanding the basic concepts, tools, and practices of entrepreneurship and its development of entrepreneurial skills.
Name of the course: ENTR 420/BLAD 420: Business Accelerator for Entrepreneurial Ventures

Description:
This course focuses on helping students with well-developed business ideas to develop their business model and to determine appropriate goals and milestones. The course will help students understand the growth of their companies. The course will also provide feedback and guidance on student's ideas. Students will learn how to develop and implement strategies to achieve their business goals. The course will help students identify potential problems and solutions, and provide a framework for developing business plans.

Name of the course: ENTR 320/BUAD 320: Entrepreneurship in Practice: Internship

Description:
This course emphasizes career development, professional development, and personal assessment. It also focuses on developing the potential for learning. The course consists of four phases of student involvement in an entrepreneurial context. The course is designed to provide an opportunity for discovery and development of students' skills and knowledge. The course is intended for students who are interested in entrepreneurial settings and who have the potential for success.

Name of the course: ENTR 320/BUAD 320: Entrepreneurship in Practice: Internship

Description:
This course emphasizes career development, professional development, and personal assessment. It also focuses on developing the potential for learning. The course consists of four phases of student involvement in an entrepreneurial context. The course is designed to provide an opportunity for discovery and development of students' skills and knowledge. The course is intended for students who are interested in entrepreneurial settings and who have the potential for success.

Name of the course: ENTR 320/BUAD 320: Entrepreneurship in Practice: Internship

Description:
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ENTR480/BUAD480: Special Topics in Entrepreneurship

Starting and running a business requires more than a passion for entrepreneurial endeavors. This course is designed to help students achieve a greater measure of time in their personal and professional lives by equipping them with the knowledge and skills necessary to succeed in the competitive world of business. The course will cover topics such as:

- Market analysis and research
- Financial planning and forecasting
- Business plan development
- Entrepreneurial mindset and leadership
- Networking and communication skills
- Legal and regulatory considerations
- Proposal writing and presentation skills
- Negotiation and dispute resolution

The course will be taught by experienced professionals in the field of entrepreneurship. Students will have the opportunity to attend guest lectures and workshops, and participate in case studies and simulations to enhance their learning experience.

Prerequisites: ENTR/BUAD450 or instructor's permission.

Description: Examine selected topics of current interest in entrepreneurship.

Nature of the Course: Course number, cross-listing, and pre-requisites.

6 credits.
Entrepreneurial innovation and the development of innovative business concepts.

Goal 8. Expanded understanding and appreciation of human creativity (e.g., exposure to

and grow a business)

Goal 6. Ability to integrate academic knowledge with experiences that extend the boundaries

of the classroom (e.g., engagement potential customers, partners, & competitors to start

Goal 5. Developmental hypotheses testing)

Goal 4. Developmental business plan modeling

ability to work independently and collaboratively (e.g., business concepts

planning, business modeling)

Goal 3. Use of critical thinking to analyze and solve complex problems (e.g., business

quantitative reasoning (e.g., break-even analysis, other financial projections)

Goal 2. Oral and written communication (e.g., business plans, marketing plans, business

Knowledge and skills in the following areas:

will include requirements (examples are provided in parentheses) focused on development of
levels in excess of the current menu. Specifically, the core, experiential, and elective courses
The revised minor in entrepreneurship promises to support the goals of undergraduate education

Explain, when appropriate, how this new/revised curriculum supports the 10 goals of
Given this rationale, the intent of this revision proposal is to create a specialized, high-quality educational experience that is not formally associated with the minor.

Across campus, there are a wide variety of entrepreneurship-related courses offered within the College of Business. However, there are currently limited opportunities for students to engage with entrepreneurship beyond the classroom. The current minor requirements are not adequate and do not adequately position students for success in this field.

Learning opportunities that will result from the creation of the Entrepreneurship minor are numerous. Students will have the opportunity to gain real-world experience through internships and entrepreneurship experiences. This will help them develop the skills and knowledge necessary for success in this field.

There is a growing recognition of the importance of entrepreneurship as a major area of study. Several courses related to entrepreneurship have been added to the curriculum, and the major is being developed to better reflect the needs of today's students.

The rationale for revising the minor in Entrepreneurial Studies is straightforward. First, the current minor was created by piecing together existing courses. Consequently, the curriculum is not cohesive and does not provide a clear focus on entrepreneurship.

Describe the rationale for the proposed program change(s):

Given the above rationale, the intent of this revision proposal is to create a specialized, high-quality educational experience that is not formally associated with the minor.

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Describe the rationale for the proposed program change(s):
Program Requirements: FOR STUDENTS WHO COMPLETE A BUSINESS CORE that includes FINC200 or higher, BUAD100 or higher, and ACCT200 or higher. (Show the new or revised curriculum as it should appear in the Course Catalog. If this is a revision, be sure to indicate the changes being made to the current curriculum and include a side-by-side comparison of the credit distribution before and after the proposed change.)

<table>
<thead>
<tr>
<th>Required (Core)</th>
<th>Current Minor</th>
<th>Proposed Minor</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>15 credits</td>
<td>6 credits</td>
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<tr>
<td>ECON151: Introduction to Microeconomics</td>
<td>ENTR350/BUAD350: Introduction to Entrepreneurship</td>
<td></td>
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<tr>
<td>ACCT207: Accounting I</td>
<td>ENTR351/BUAD351: Entrepreneurial Marketing</td>
<td></td>
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<tr>
<td>ECON350: Economics of Entrepreneurship</td>
<td></td>
<td></td>
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<tr>
<td>ENTR301: Introduction to Entrepreneurship</td>
<td></td>
<td></td>
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<tr>
<td>ENTR411: Special Topics in Entrepreneurship</td>
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<tr>
<th>Experiential</th>
<th>3 credits</th>
<th>6 credits</th>
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</thead>
<tbody>
<tr>
<td>ENTR410: Business Venture Competition</td>
<td>ENTR352/BUAD352: Business Launch Pad: Turning Ideas into Successful Companies</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>ENTR364/BUAD364: Entrepreneurship in Practice: Internship</td>
</tr>
<tr>
<td></td>
<td></td>
<td>ENTR450/BUAD450: Business Accelerator for Entrepreneurial Ventures</td>
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</table>

<table>
<thead>
<tr>
<th>Elective</th>
<th>3 credits</th>
<th>6 credits</th>
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<tbody>
<tr>
<td>BUAD444: Entrepreneurship and Small Business Management</td>
<td>ANTH222: Technology and Culture</td>
<td></td>
</tr>
<tr>
<td>ENTR364: Entrepreneurship in Practice</td>
<td>ANTH382: Anthropology and Business</td>
<td></td>
</tr>
<tr>
<td>ENTR/ELEG460: High Technology Entrepreneurship</td>
<td>ART307: Interactive Media</td>
<td></td>
</tr>
<tr>
<td>FREC430: Establishing and Managing a Food and Agribusiness Enterprise</td>
<td>ART407: Topics in Art &amp; Technology (w/permission)</td>
<td></td>
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<tr>
<td>HRIM314: Hospitality Entrepreneurship and Value Creation</td>
<td>BUAD429: Selected Topics in Management, Topic: Sustainability &amp; Green Business</td>
<td></td>
</tr>
<tr>
<td>LEAD411: Topics in Leadership Dynamics (w/permission)</td>
<td>BUAD444: Entrepreneurship and Small Business Management</td>
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<td></td>
<td>BUAD470: Sales Management and Selling</td>
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<td>BUAD478: Field Projects in Marketing</td>
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<td>CISC356: Intellectual Property in the Digital Age</td>
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<td>ECON350: Economics of Entrepreneurship</td>
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<td>ELEG458: Advanced Mobile Services: From Technology to Commercialization</td>
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<td></td>
<td>ENTR/BUAD451: Special Topics in Entrepreneurship</td>
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<td></td>
<td>ENTR460/ELEG460: High Technology Entrepreneurship</td>
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<td>FASH218: Fashion Merchandising</td>
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<td>FASH418: Merchandise Planning</td>
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<td>FASH430: Apparel Brand Management and Marketing</td>
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<td>FREC316: Economics of Biotechnology and New Technologies</td>
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<td></td>
<td>FREC430: Establishing and Managing a Food and Agribusiness Enterprise</td>
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<td>LEAD200: The Leadership Challenge</td>
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<td>LEAD300: Leadership, Creativity, and Innovation</td>
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<td></td>
<td>LEAD411: Topics in Leadership Dynamics (w/permission)</td>
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<td></td>
<td>MISY350: Web Development</td>
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<td>MSEG425: Entrepreneurship and Risk: Meeting the Challenges</td>
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<td></td>
<td>PLSC333: Estimating and Bidding</td>
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<td>PLSC403: Nursery and Garden Center Management</td>
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</tbody>
</table>

| Total Credits | 21 credits | 18 credits |
Program Requirements: FOR STUDENTS WHO DO NOT COMPLETE A BUSINESS CORE that includes FINC200 or higher, BUAD100 or higher, and ACCT200 or higher. (Show the new or revised curriculum as it should appear in the Course Catalog. If this is a revision, be sure to indicate the changes being made to the current curriculum and include a side-by-side comparison of the credit distribution before and after the proposed change.)

<table>
<thead>
<tr>
<th>Prerequisites</th>
<th>Current Minor</th>
<th>Proposed Minor</th>
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</thead>
<tbody>
<tr>
<td>6 credits</td>
<td>BUAD100: Introduction to Business</td>
<td>4 credits</td>
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<tr>
<td></td>
<td>FINC200: Fundamentals of Finance</td>
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<tr>
<td>Required (Core)</td>
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Total Credits | 27 credits | 22 credits |
ENTR 440/EECE 440: High Technology Entrepreneurship

Pre-requisites: ENTR/BUAD 320 and ENTR/BUAD 351 or permission of instructor

ENTR 441: Special Topics in Entrepreneurship

Pre-requisites: CPE 419: Knowledge of Probability and Linear Systems

EECE 445: Advanced Mobile Services: From Technology to Commercialization

EECON 350: Economics of Entrepreneurship

Pre-requisites: ECON 201

BUAD 478: Field Projects in Marketing

Pre-requisites: BUAD 301

BUAD 470: Sales Management and Selling

Pre-requisites: BUAD 309

BUAD 444: Entrepreneurship and Small Business Management

Pre-requisites: BUAD 309

BUAD 429: Selected Topics in Management, Topic: Sustainability & Green Business

Pre-requisites: ARTE 105 or ARTE 332 or ARTE 335

ART 407: Topics in Art & Technology

Pre-requisites: ARTE 307 or Interactive Media

Pre-requisites: ENTR/BUAD 320 and ENTR/BUAD 351 or permission of instructor

ENTR 440/BUAD 440: Business Accelerator for Entrepreneurial Ventures

Pre-requisites: ENTR/BUAD 320 and ENTR/BUAD 351 or permission of instructor

ENTR 364/UNIV 364: Entrepreneurship in Practice: Internship

Pre-requisites: ENTR/BUAD 320 and ENTR/BUAD 351 or permission of instructor

Courses with Pre-requisites

PLSC 333: Emerging and Bridging Markets

MSCG 425: Entrepreneurship and Risk: Meeting the Challenges

MAD 204: The Leadership Challenge

HRM 414: Hospitality Entrepreneurship and Value Creation

PRECE 430: Establishing and Managing a Food and Agribusiness Enterprise

ECON 310: Economics of Bioeconomics and New Technologies

CIS 350: Intellectual Property in the Digital Age

ANTH 389: Anthropology and Business

ANTH 222: Technology and Culture

ENTR 335/BUAD 335: Entrepreneurial Marketing

ENTR 330/BUAD 330: Introduction to Entrepreneurship

ENTR 150/BUAD 150: Business Basics for Entrepreneurs

Courses with no Pre-requisites
Prerequisite: PLSC101 or PLS2C15

PLSC403: Nursery and Garden Center Management

Prerequisite: MNSV223

MNSY320: Web Development

Prerequisite: LEAD100

LEAD411: Topics in Leadership Dynamics (w/permission)

Prerequisite: LEAD100 or permission of instructor

LEAD300: Leadership, Creativity, and Innovation

Prerequisites: FASH218, BUAD301, ACCT207 or FASH217, and MNSY160

FASH430: Apparel Brand Management and Marketing

Prerequisites: FASH218, BUAD301, ACCT207 or FASH217, and MNSY160

FASH418: Merchandising Planning

Prerequisites: FASH114

FASH218: Fashion Merchandising
Revised 02/09/2009

Board of Trustees Notification

Proposal

Vice President for Academic Affairs & International Programs

Registrar

Program Code

Date of Senate Resolution

Date in Executive Session

Secretary, Faculty Senate

Chapman School of Continuing Education

Chapman College Curriculum Committee

Dean of College

Department Chair

Routing and Authorization:

Please do not remove supporting documentation.
Course Catalog Description

MINOR IN ENTREPRENEURAL STUDIES

These courses have prerequisite requirements. Please consult their listings in the course catalog for details.

Some of the courses include:

- ENTR312: Introduction to Entrepreneurship
- ENTR405: Business Launch Pad: Turning Ideas into Successful Companies
- ENTR430: Business Basics for Entrepreneurs
- ENTR435: Entrepreneurial Mindset
- ENTR437: Introduction to Entrepreneurship

Student must earn a grade of C- or better in all courses taken for the minor.

The minor in entrepreneurial studies is designed for students who may be interested in starting their own business or working in an entrepreneurial environment (start-ups, new product development, venture capital). The minor focuses on developing important business skills and provides students with the knowledge and tools needed to succeed in an entrepreneurial setting.
University of Delaware
Faculty of Business
Entrepreneurial Studies Program

Dan Freeman

Thank you for your consideration.

So the impact on enrollments should be small.

I'll inform you of any action I take. Please let me know if you approve of this addition. FYI – it would be one of 26 electives.

Mark Serfas suggested adding MIS350: Web Design to the list of electives for the ENTOR Minor. I would like to do so, but

Hi Guido,

Subject: Including MIS350 in ENTOR Minor
Cc: Becker, Thomas E
To: Geers, Guido L
Sent: Tuesday, October 18, 2011 3:59 PM
From: Freeman, Daniel J

Hi,

University of Delaware
Department of Accounting and MIS
Professor and Chair
Guido Geers

Sincerely,

Yes, this is a great course and I approve it as an elective for the ENTOR Minor.

Hi Dan,

Subject: Including MIS350 in ENTOR Minor
Cc: Becker, Thomas E
To: Geers, Guido L
Sent: Wednesday, October 19, 2011 9:49 AM
From: Freeman, Daniel J
Dear Dr. M. Well,

Sincerely,

Tom Beeler

[Signature]

Dear Tom,

[Signature]

Deere, Tom Beeler

University of Delaware

Department of Business Administration

Acting Chairperson and Professor

Minor in Entrepreneurial Studies

Beeler, Thomas E.

Subject: ANTH/22 Technology and Culture and ANTH/32 Anthropology and Business

To: Dr. M. Well

Sent: September 22, 2011 2:26 PM

From: Peter Well [pwell@udel.edu]
Dear Jane,

I want to express my gratitude for your support in offering ART 307 as a elective course. Your feedback and encouragement have been invaluable in shaping the curriculum.

Thank you for your gentle reminder. I see that ART 307 is a good course to include in the minor in Entrepreneurial Studies. I just need to look at the current number of students.

Tom

---

Subject: Re: Permission re: Minor in Entrepreneurial Studies
To: Becker, Thomas E.
From: Janet Heitom [mailto:heitom@udel.edu]
Fax: (302) 831-4196
Phone: (302) 831-6822
Newark, DE 19716-2710
University of Delaware
Dept of Business Administration
Accounting Department and Professor

Tom,

Many thanks.

We could resolve this by the middle of next week so that the proposal can be moved to the next step. This means the needs of the entrepreneurial minor without causing your faculty undue grief. It would be most helpful if the projected number of students (30) is too large for 307. We can discuss reducing it. I suspect we can find a number of seats for your students.

On Sep 29, 2011, at 9:32 AM, Becker, Thomas E wrote:

Thanks for your students.

I am pleased to support the proposal for the minor in Entrepreneurial Studies. The

HI -

Tom

---

Subject: Re: Permission re: Minor in Entrepreneurial Studies
To: Becker, Thomas E.
From: Janet Heitom [mailto:heitom@udel.edu]
Fax: (302) 831-2246
Newark, DE 19716
University of Delaware
Dept of Business Administration
Accounting Department and Dean

Jane, thanks.

On Sep 29, 2011, at 10:39 AM, Becker, Thomas E wrote:

To: Becker, Thomas E.
From: Janet Heitom [mailto:heitom@udel.edu]
Fax: (302) 831-2246
Newark, DE 19716
University of Delaware
Dept of Business Administration
Accounting Department and Dean

Jane, thanks.

On Sep 29, 2011, at 9:32 AM, Becker, Thomas E wrote:

Thank you for the gentle reminder. Yes, I agree that ART 307 is a good course to include in the minor in Entrepreneurial Studies. I just need to look at the current number of students.

Tom

---

Subject: Re: Permission re: Minor in Entrepreneurial Studies
To: Becker, Thomas E.
From: Janet Heitom [mailto:heitom@udel.edu]
Hi Dan,

This is to officially approve the BUDAD courses listed in the proposal for the minor in Entrepreneurial Studies.

Approval of BUDAD courses
Freeman, Daniel J.
Friday, November 04, 2011 4:24 PM
Becker, Thomas E

Subject: 
To: 
Sent: 
From: Thomas E Becker
Hi David,

2011/9/22 Becker, Thomas E (beckert@nd.edu):

Hi,

--

Dave,

Best,

I'm currently on sabbatical.

current CIS Chair, Errol Lloyd, for Response.

glad to hear this minor is moving forward. I'm passing this on to the

Hi, Tom,

Subject: Re: Permission to minor in Entrepreneurial Studies
Cc: Lloyd, Errol L
To: Becker, Thomas E
Sent: Wednesday, September 21, 2011 10:05 AM
From: B Sanders (sanders@nd.edu)

-----Original Message-----

Fax: (302) 831-4196
Phone: (302) 831-6822
Newark, DE 19716-2710
University of Delaware
Dept of Business Administration
Att'g Chairperson and Professor
Tom Becker,
Tom,

Thanks Dave. Errol, please let me know if you'd like to discuss.

On Wed, Sep 21, 2011 at 12:29 PM, Becker, Thomas E (beckert@nd.edu) wrote:

This seems fine to me.

Tom,

Subject: Re: Permission to minor in Entrepreneurial Studies
To: Becker, Thomas E
Sent: Wednesday, September 21, 2011 6:58 PM
From: Errol Lloyd (elloyd@nd.edu)
Fax: (302) 831-4196
Phone: (302) 831-6822
Newark, DE 19716-7310
University of Delaware
Dept of Business Administration
Acting Chairperson and Professor
Tom Becker

Best wishes,

Tom

I have any questions,

The proposed program of study is attached. If you support it, could you please put completion of the program approval form? Please let me know if you have any questions. The estimated that no more than 10 of our students would sign up for your classes in any given semester.

I choose two courses from a list of 24 options, and you for your approval to go ahead with the program. I believe the entrepreneurship studies. The possibility of including CIS356 as an elective in our minor in the last spring.

Students with coursework in entrepreneurship studies is the only impact for your department of business administration, so I am asking approved by the department of business administration.
Dear Tom:

I understand that Econ 350 is included among the electives for the new Entrepreneurial Studies Minor. We are happy to participate in this new minor.

Saul D. Hoffman
Professor and Chair, Department of Economics

Newark, DE 19716
University of Delaware
460 Pulaski Hall

Subject: Entrepreneurial Studies Minor
To: Becker, Thomas E.
Sent: Wednesday, September 21, 2011 9:08 AM
From: Saul D. Hoffman
Dear Tom,

Best wishes,

Tom

Questions:

The proposal of program of study is attached. If you support it, could you respond with an email that I can

include as part of the support materials for the program approval form? Please let me know if you have any

issues with the prerequisites. For your classes in any given semester, all students would be required to take ECE419 as a prerequisite.

I choose two courses from a list of 24 options, and I estimate that no more than 10 of our students would sign up
currently. Students will sign up for the classes I've mentioned. In choosing electives, our students will
believe the only prerequisite of the proposal for your department is the possibility of students minor in
department of business administration. So I am asking you for your permission to go ahead with the proposal. I
believe in our minor in entrepreneurial studies. The proposal for that minor has now been approved by the
last spring. Professor Ken Freeman probably discussed with you the possibility of including ETEC458 as an

Hi Ken,

Subject: RE: Permission to Minor in Entrepreneurial Studies
To: Becker, Thomas E.
From: Becker, Thomas E.

Email: beckerthomas@newmail.edu
Phone: (609) 31-4316
Fax: (609) 31-4316
University of Delaware, Newark, Delaware
Department of Electrical and Computer Engineering
Professor & Chair
Ken E. Becker

Please let me know if you require any additional information.

I support the proposal minor, including the listing of the chosen ECE course as an elective.

Tom

Subject: RE: Permission to Minor in Entrepreneurial Studies
To: Becker, Thomas E.
From: Becker, Thomas E.

Email: beckerthomas@newmail.edu
Phone: (609) 31-4316
Fax: (609) 31-4316
University of Delaware, Newark, Delaware
Department of Electrical and Computer Engineering
Professor & Chair
Ken E. Becker

Please let me know if you require any additional information.

I support the proposal minor, including the listing of the chosen ECE course as an elective.

Tom
Hi Belinda,

On 9/22/11 12:44 Pm, BECKER, THOMAS E wrote:

Belinda Ozbekda,

Please note all fall semester sections of FASH 11 are reserved for majors only while the spring sections are open.

Regards,

Thomas E. Becker

---

Attachments:

Subject: Re: FY: Permission to minor in entrepreneurial studies
Date: Thursday, September 22, 2011 1:25 PM
From: BECKER, THOMAS E [belinda@udel.edu]
Hi! This,

Subject: Re: Permission to minor in Entrepreneurial Studies
To: Thomas A. Awoakuse <Awoakuse@udel.edu>
Date: Thu, 2 Sep 2011 14:04:33 -0400
From: Becker, Thomas E <Becker@udel.edu>

Phone: 302-831-1323
Newark, DE 19716
University of Delaware
Dept of Food & Resource Economics
Professor and Chair
Title: O. Awoakuse

To: Awoakuse

Re: Permission to minor in Entrepreneurial Studies

Dear Professor Awoakuse,

We are happy to continue to partner with your growing program offerings.

I have included a list of 16 and 430 electives for the minor in Entrepreneurial Studies requirement.

Tom,

Tom Becker
Acting Chairperson and Professor

Best wishes,

Questions.

The proposed program of study is attached. If you support it, could you respond with an e-mail that I can include as part of the support materials for the program approval form? Please let me know if you have any questions.

Our students would sign up for your classes in any given semester.

Students will choose two courses from a list of 24 options, and I estimate that no more than 10 of these courses are required in entrepreneurship studies.

I believe that the only implication of the proposal to your department is the possibility of adding an extra course.

In addition to the required 16 and 430 electives for the minor in entrepreneurship studies, the proposal for this minor is discussed in the following.

Hi Tom,

Hi Tom,

Subject: Re: Permission to minor in Entrepreneurial Studies

To: Thomas A. Awoakuse <Awoakuse@udel.edu>

Date: Thu, 2 Sep 2011 14:04:33 -0400

From: Becker, Thomas E <Becker@udel.edu>

Phone: 302-831-1323
Newark, DE 19716
University of Delaware
Dept of Food & Resource Economics
Professor and Chair
Title: O. Awoakuse

To: Awoakuse

Re: Permission to minor in Entrepreneurial Studies

Dear Professor Awoakuse,

We are happy to continue to partner with your growing program offerings.

I have included a list of 16 and 430 electives for the minor in Entrepreneurial Studies requirement.

Tom,

Tom Becker
Acting Chairperson and Professor

Best wishes,

Questions.

The proposed program of study is attached. If you support it, could you respond with an e-mail that I can include as part of the support materials for the program approval form? Please let me know if you have any questions.

Our students would sign up for your classes in any given semester.

Students will choose two courses from a list of 24 options, and I estimate that no more than 10 of these courses are required in entrepreneurship studies.

I believe that the only implication of the proposal to your department is the possibility of adding an extra course.

In addition to the required 16 and 430 electives for the minor in entrepreneurship studies, the proposal for this minor is discussed in the following.

Hi Tom,

Hi Tom,

Subject: Re: Permission to minor in Entrepreneurial Studies

To: Thomas A. Awoakuse <Awoakuse@udel.edu>

Date: Thu, 2 Sep 2011 14:04:33 -0400

From: Becker, Thomas E <Becker@udel.edu>

Phone: 302-831-1323
Newark, DE 19716
University of Delaware
Dept of Food & Resource Economics
Professor and Chair
Title: O. Awoakuse

To: Awoakuse

Re: Permission to minor in Entrepreneurial Studies

Dear Professor Awoakuse,

We are happy to continue to partner with your growing program offerings.

I have included a list of 16 and 430 electives for the minor in Entrepreneurial Studies requirement.

Tom,

Tom Becker
Acting Chairperson and Professor

Best wishes,

Questions.

The proposed program of study is attached. If you support it, could you respond with an e-mail that I can include as part of the support materials for the program approval form? Please let me know if you have any questions.

Our students would sign up for your classes in any given semester.

Students will choose two courses from a list of 24 options, and I estimate that no more than 10 of these courses are required in entrepreneurship studies.

I believe that the only implication of the proposal to your department is the possibility of adding an extra course.

In addition to the required 16 and 430 electives for the minor in entrepreneurship studies, the proposal for this minor is discussed in the following.

Hi Tom,

Hi Tom,
Best wishes,

If the program approval form please let me know if I can include as part of the support materials for the proposal. It could you respond with an email as I will attach if you have any questions.

Given semester, our students would sign up for your classes in any of our options, and I estimate that no more than 10 of our students will choose two courses from the list of electives. In choosing electives, it is our intent to provide options for students majoring in entrepreneurship studies. The possibility of students majoring in entrepreneurship studies is proposed for your department, so I am asking you for your permission to go ahead with the proposal. I believe approval by the department of business administration last spring Professor Dan Freeman probably discussed

To: Francis, Franews <kwamak@udel.edu>
Subject: Permission to Minor in Entrepreneurial Studies
From: Becker, Thomas E. <becker@udel.edu>
Date: Thu, 22 Sep 2011 12:52:00 -0400

Dear Tom,

Economics University of Delaware, DE
Hotel, Restaurant and Institutional Management Department; College of Business and Interim Chair
Francis A. Kwamena, Ph.D.

The permission to minor in entrepreneurial studies is one of the elective courses the minor last spring and we will be utilizing to have HRM314 serve as one of these electives. You certainly have my permission and support of HRM. Bob Nelson, Dan Freeman, and I did

Subject:

Cc:

To:

Sent:

From:
Fax: (302) 831-4196
Phone: (302) 831-6822
Newark, DE 19716-2710
University of Delaware
Department of Business Administration
Acting Chairperson and Professor

Tom Becker

Tom

Thank you!

You will know who this is.
That if you’re not the right person to sign off on this then perhaps
Can you tell me if I’m contacting the right person? Can suggested

This is the last of 12 permissions that we need.
Please see my below messages to Marta Aristañeta,
as well. The minor and I, we’re so much that I’ve had to offer several classes
entrepreneurship studies minor. We’re moving forward with revisions to
I believe Dan Freeman has spoken with you regarding the

Hi Anthony,
2011/9/30 Becker, Thomas E (beckertjdudeleu);

Tony Middelhoooks
Secretary,
Requirements. We look forward to meeting your students and facilitating their success.
enthusiasticly endorse your proposal and welcome the inclusion of our courses in your
leadership undergraduate major program and the coordination of the program, we
In consultation with faculty primarily teaching in the Organizational and Community
Hi Tony:

FROM: Becker, Thomas E
DATE: Friday, September 30, 2011 11:40 AM
TO: Becker, Thomas E
SENT: Friday, September 30, 2011 11:40 AM
FROM: Anthony Middelhoooks (middelho[redacted])
The proposed program of study is attached. If you support it, could you respond with an e-mail that I can include as part of the supporting material for the program approval form? Please let me know if you have any questions.

The students would be required to take PLSC101 or 151 as a prerequisite for PLSC151.

For your classes in any given semester, choose two courses from a list of 24 options, and I estimate that no more than 10 of our students would sign up.

I believe the only limitation of the proposal for your department is the possibility of students minoring in the department of business administration. So I am asking you for your permission to go ahead with the proposal. I suggest you review the proposal for my minor in entrepreneurial studies. The proposal for that minor has been approved by the last Spring Professor Dan Freeman probably discussed with you the possibility of including PLSC333 and 403.

Hi Blake,

Subject: Permission to minor in entrepreneurial studies
Sent: Thursday, September 22 2011 10:19 PM
To: Blake C. Meyers <meyers@del.edu>
From: Thomas E. Becker <becker@del.edu>

Phone: 302-831-3418
E-mail: meyers@delw.edu
University of Delaware
Department of Plant and Soil Sciences
and Department Chair
Edward F. and Elizabeth Goodman Rosenberg Professor
Blake C. Meyers, Ph.D.

Blake

Best wishes,

Let me know if you need anything else from me, and good luck with the proposal.

I've talked to the relevant faculty who either teach these courses or handle many course-related issues for the department, so that they're aware.

I've read the relevant faculty who either teach these courses or handle many course-related issues for the courses.

Dear Tom,

Subject: Permission to minor in entrepreneurial studies
Cc: Julie Leman, Susan S. Frey, David R.
To: Blake C. Meyers
Sent: Thursday, September 22, 2011 2:43 PM
From: Thomas E. Becker